

IMTEX 2001



EXPRESSIONS IMPRESSIONS

# IMTEX 2001

15 - 22 January 2001 New Delhi

CONCURRENT SHOW



# Tooltech 2001

15 - 22 January 2001

**BUSINESS HOURS 09:30 - 18:00**

---



**INDIAN MACHINE TOOL  
MANUFACTURERS' ASSOCIATION**





*Intex 2001 : a magnificent show, indicating  
adoption of modern technology  
trends, having greater focus on value for the user.*

*Showcases the competitive mode of the  
Indian machine tool industry with the most  
advanced industrial countries  
of the world, in a supportive environment.*

*Indeed, a gateway to the Indian sub-continent for  
manufacturing solutions in the 21st century !*



# SHOW



# COVER



## Show



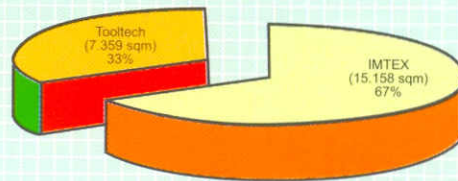
It was the first IMTEX by Indian Machine Tool Manufacturers' Association (IMTMA) in the new millennium; held for the fourth-consecutive time at New Delhi's Pragati Maidan, from 15 to 22 January 2001. The 11th Indian Machine Tool Exhibition clearly reined in the enthusiasm of Indian and other global machine tool manufacturers, and generated the 'feel good' factor for the industry.

IMTEX 2001 together with Tooltech 2001 kept up the tempo of manifesting before a vast stream of business visitors, the explicit range of contemporary metal-cutting and metal-forming machine tools, together with the advanced range of manufacturing technology solutions.

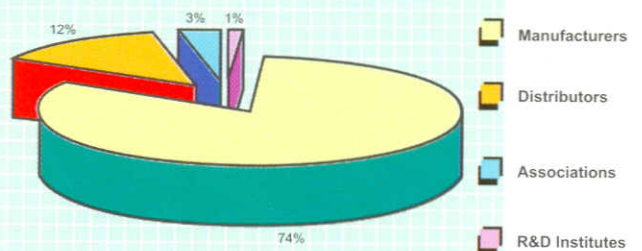
## Coverage

IMTEX 2001 and Tooltech 2001 encompassed 40,000 square metres of gross space, netting 22,517 square metres, across 16 halls in Pragati Maidan exhibition complex.

### NET EXHIBITION AREA



The eight day exhibition had 865 exhibitors from India and overseas, displaying their newest developments over the last three years. While 456 exhibitors took part at IMTEX 2001, the remaining 409 were exclusively placed in Tooltech 2001 halls.

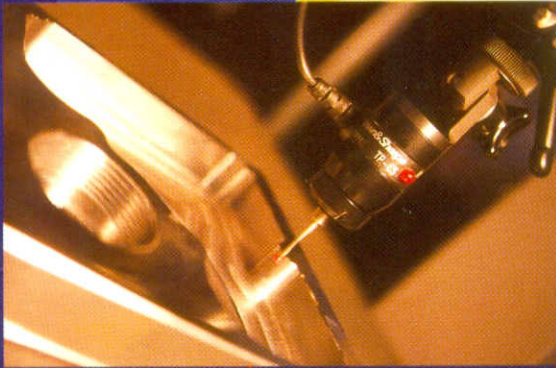
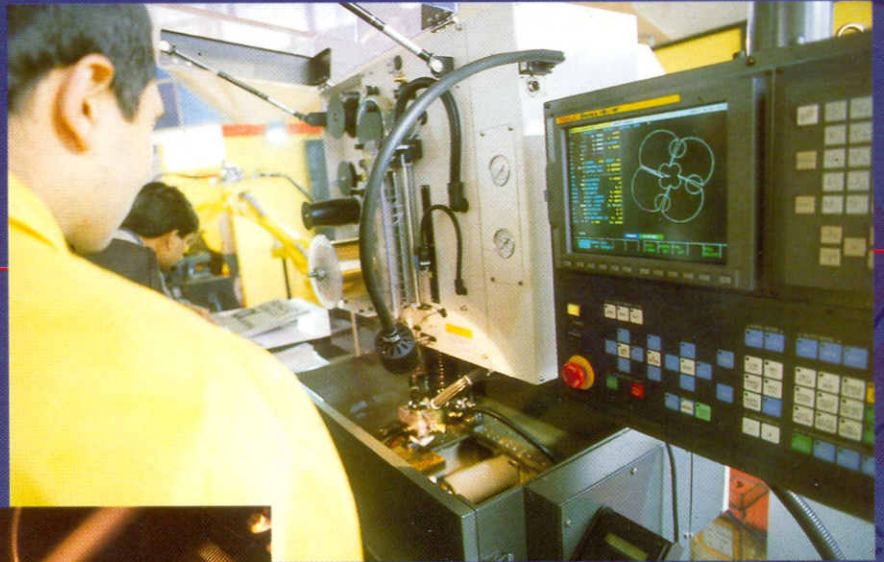


Expansion of market base, together with creation of awareness about product-range formed the key objective of exhibitors in IMTEX 2001 and Tooltech 2001.

AGE



# PARTICIPATION



## Indian Participation

A total of 510 exhibitor from India, including 423 direct participants comprised manufacturers and distributors of machine tools, cutting tools, and other accessories. Of them, 254 displayed complete machines in IMTEX 2001, while 256 showed their tooling systems and machine tool ancillaries in Tooltech 2001.

Total Indian participation was spread across 16,025 square metres of net space including 10,787 square metres in IMTEX 2001. Indian displays constituted about 70 per cent of the net space in Pragati Maidan exhibition complex.

The exhibition represented over 90 per cent output of the machine tool industry in India, with participation covering all the major machine tool producing companies in India.

The other highlight of the Indian entourage was the presence of 76 manufacturers representing the small-scale industry, who displayed their technological superiority, along with other major Indian and global brands.

Focus of Indian participation clearly was on :

- ★ Display of competitive home-grown technological capabilities.
- ★ Projection of R&D efforts.
- ★ Manifestation of achievements through strategic restructuring.

## Overseas Participation

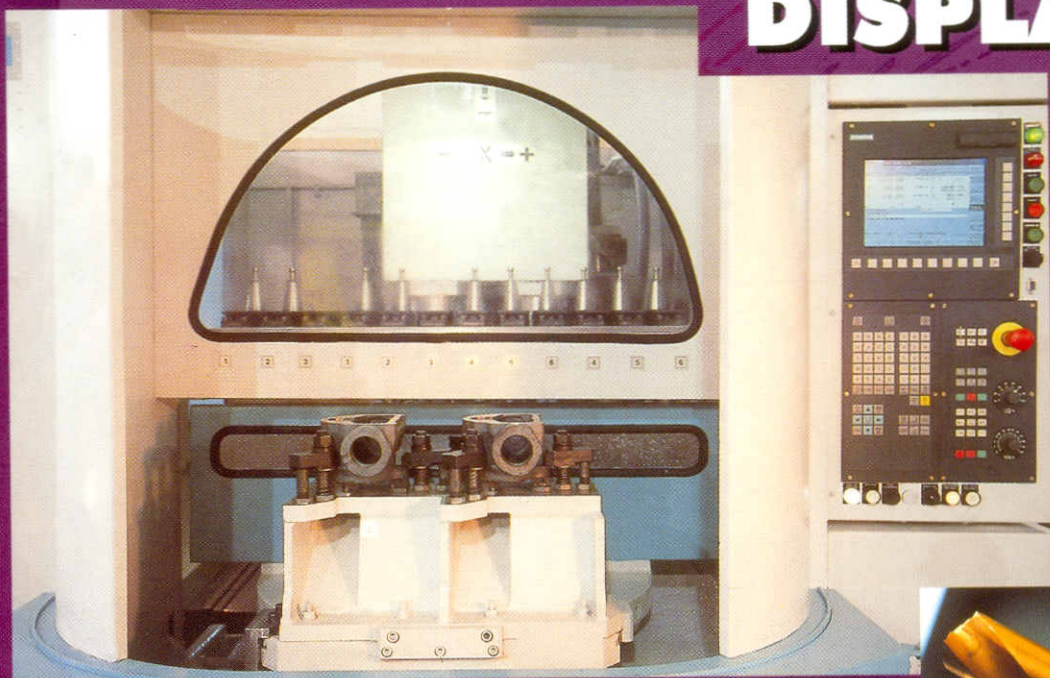
Overseas representation at the exhibition totalled 355 exhibitors from 23 countries. The participation segregated into 202 exhibitors in IMTEX 2001, and another 153 in Tooltech 2001. Germany had the largest overseas participation with 114 exhibitors.

### All Others Were From

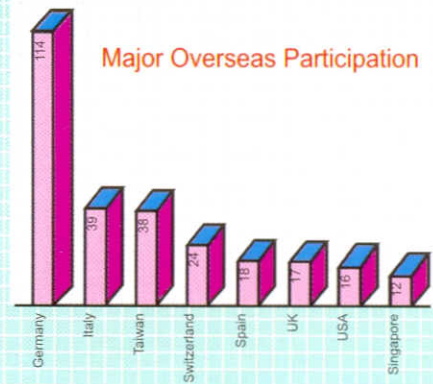
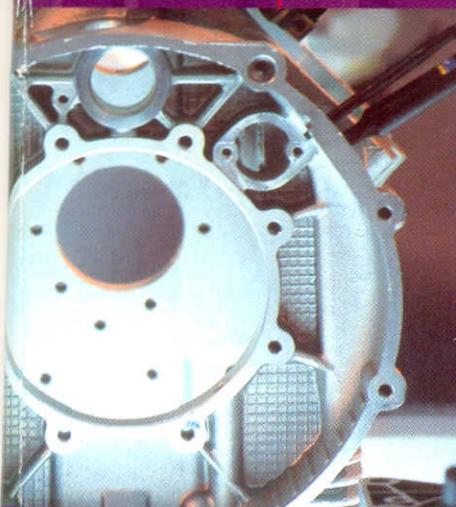
**Austria ★ Belgium ★ Canada ★ Czechoslovakia ★ Denmark ★ France ★ Holland ★ Israel ★ Italy ★ Japan ★ Korea ★ Romania ★ Russia ★ Singapore ★ Spain ★ Sweden ★ Switzerland ★ Taiwan ★ Thailand ★ The Netherlands ★ United Kingdom ★ United States of America**



# TECHNOLOGY DISPLAY







Unique aspect of the overseas response was the large group-participation from Germany, Italy, Spain, Taiwan, and United Kingdom.

Space used by the participating group-countries totalled 2,524 square metres, resulting in about 40 per cent of the total net area for overseas participants.

The other interesting feature in IMTEX 2001 was the presence of five of the world's top 12 machine tool manufacturing conglomerates. These 'achievers' displayed their latest technological feats, alongside those from India.

## Technology On Display

IMTEX 2001 displayed 'live' the complete and state-of-the-art range of application engineering, manufacturing technology solutions, as well as low-cost automation options by the Indian and global machine tool industry. And together with the diversified innovation in cutting tools, tooling systems, and other accessories for machine tools.

The exhibition was also a demonstrator of the futuristic technologies.

## Exhibits at IMTEX 2001

### Special Highlights

- Computer numerically controlled (CNC) lathes.
- Vertical machining centres.
- Turning centres.
- Grinding machines.
- High speed mechanical presses.
- Industrial robots.
- Die-casting machines.
- Die and moulding making machines.
- Hard turning machines.
- Band saws.

# EXHIBITS AT TOOLTECH 2001



# INAUGUR





## Other Displays

- Machine tools for cutting, forming, parting, and eroding.
- Sheet metal, and wire working machines.
- Machine tools for thermal, electromechanical, and other processes.
- CIM and components for flexible automation.
- Welding, cutting, hardening, and heating equipment.
- Plastic processing equipment.
- Wood working machines.

## Exhibits at Tooltech 2001

- Cutting, forming, and abrasive tools.
- High speed steel, and solid carbide tools.
- Carbide tipped tools.
- Saws, circular and band saws.
- Coated and bonded abrasives.
- Press tools, dies and moulds.
- Production Aids.
  - Automatic tool, and jaw changers.
  - Balancing equipment.
  - Chucks, jaws, and work-holding devices.
  - Tool monitoring systems.
  - Tool sensing devices.
  - Tool turrets.
  - Tool, and work-holders
  - Jigs, and fixtures.
  - Any other equipment which improves productivity.
- Low-cost machine level automation.
- Fluid power equipment.
- Pneumatics.
- Assembly modules.
- Electrical accessories.
- CNC systems, including systems with open architecture.
- Other machine tool accessories – guards, chip conveyors, couplings, filtration systems, gearbox, general fabrications, 'O' rings, oil-seals.
- Raw materials.

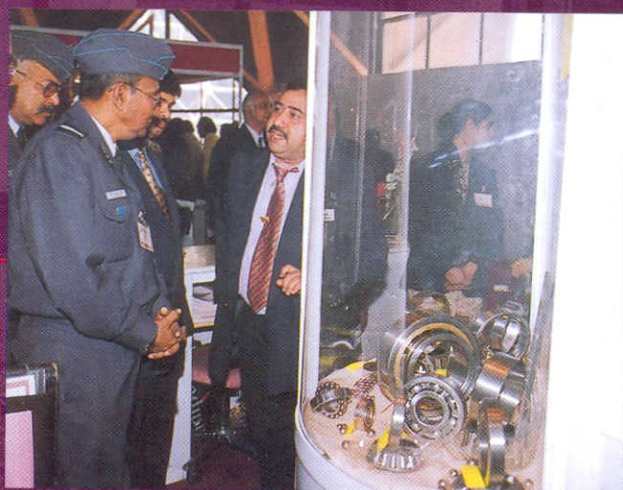
## Inauguration

The eight-day IMTEX 2001 and Tooltech 2001 was inaugurated by Union Minister of State for Commerce and Industry, Mr. Omar Abdullah, who exhorted the Indian industry to globalise and become more competitive.

Mr. Abdullah called upon the industry to emphasise on training and retraining of workforce; introduce advanced concepts of 'lean manufacturing'; strengthen dialogues with respective customer groups; and target an export share of 25 per cent to total turnover.



# VISITORS



Indian Machine  
15 - 22  
January



## Visitor Response

The visitor turnout was impressive as well as memorable in all respects. IMTEX 2001 and concurrent fair Tooltech 2001 was host to over **70,000 core business visitors** representing the entire gamut of engineering and manufacturing industries in India and other countries. Almost a third of the total visitor turnout came to IMTEX series for the first time.

Core and other business visitors comprised CEOs, engineers, technicians, operators, academicians; and spanned a wide array of user sectors, including the auto industry, electrical and electronics sector, consumer durable industry, Defence sectors, Railways and job-shops.

Business visitors consisted of decision-makers or higher echelons from Indian user companies, and came to :

- Witness the latest range of product, for specific usage.
- Gather information on technical know-how or technology transfer possibilities.
- Firm up business contracts and purchase decisions.

## Buyers Came From

- France.
- Germany.
- Italy.
- Japan.
- Nepal.
- Saudi Arabia.
- Singapore.
- Sri Lanka.
- Switzerland.
- Taiwan.
- United States of America.

....besides India



# DELEGATIONS





## Delegations

High-level delegations formed the pinnacle of the exhibition visits. Delegations came in from all the major user associations as well as from the premier industry body in India – Confederation of Indian Industry.

Large contingents from Indian Ordnance Factories and Indian Railways too paid a visit to IMTEX 2001 and Tooltech 2001.

## User Delegations at the Exhibition

### ● Associations

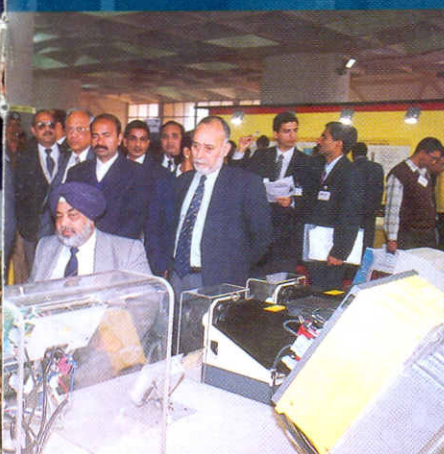
- Automotive Component Manufacturers Association of India.
- Association of Indian Forging Industry.
- Cutting Tools & Small Tools Manufacturers Association.
- Indian Earth Moving Manufacturers Association.
- Indian Electrical and Electronic Manufacturers' Association.
- Refrigeration & Air-conditioning Manufacturers Association.
- Safety and Fire Equipment Division of CII.
- Society of Indian Automobile Manufacturers.
- Tractor Manufacturers' Association.

### ● Corporations

- All major Indian automotive and auto ancillary companies, as well as from other industries.

### ● Government Bodies

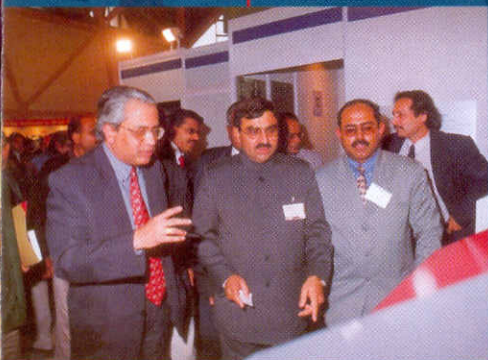
- Air Headquarters.
- Indian Ordnance Factories.
- Indian Railways.
- Naval Headquarters.



# DIGNITARIES







Not just the natives, even overseas delegations came and visited the exhibition. Prominent among them were a CEO-level team from the G-15 Federation of Chambers of Commerce, Industry & Services, as well as a fact-finding mission from Japan.

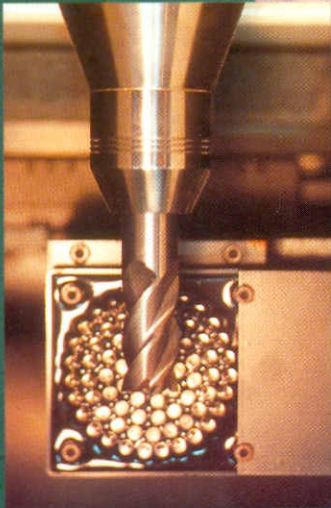
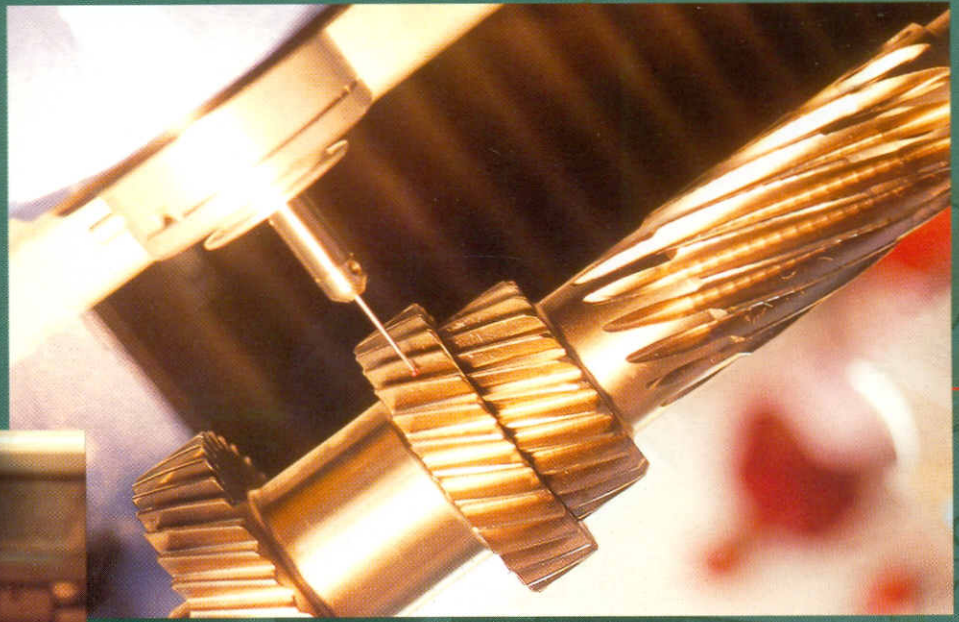
## Dignitaries at the Exhibition

The rare venture, however, was the visit by a slew of decision-makers from the Indian polity and the bureaucracy, including the presence of Mrs. Sonia Gandhi. Their visit to the exhibition only affirmed the importance that policy-makers attach to the steadfast progress of the manufacturing industry in India.

- ★ Mrs. Sonia Gandhi, President of Indian National Congress.
- ★ Mr. Om Prakash Chautala, Chief Minister of Haryana.
- ★ Mr. Manohar Joshi, Union Minister of Heavy Industry.
- ★ Mr. Suresh Prabhu, Union Minister of Power.
- ★ Dr. Vallabhbbhai Kathiria, Union Minister of State for Heavy Industries & Public Enterprises.
- ★ Mr. S. Jaipal Reddy, Chief Spokesperson of Indian National Congress and Member of Parliament.
- ★ Mr. D. P. Yadav, Chairman of Parliamentary Standing Committee on Food, Civil Supplies & Public Distribution.
- ★ Mr. Montek Singh Ahluwalia, Member of Planning Commission.
- ★ Dr. Jagdish Shettigar, Member of Prime Minister's Economic Advisory Council.
- ★ Mrs. Sulekha Kumbhare, Minister of State for Water Supply & Sanitation, Government of Maharashtra.
- ★ Mr. Rizwan Zaheer Khan, Member of Parliament and Member of Parliamentary Standing Committee on Heavy Industries & Public Enterprises.
- ★ Secretaries to Government of India and of most economic Ministries.
- ★ Diplomats and Heads of Missions and Counselors.

A large turnout of budding technocrats from the country's leading technical institutions marked the other exceptional outcome in IMTEX 2001. Of them, a group of 19 students from as many engineering colleges paid a visit to the exhibition, as part of the 'young peoples programme'.

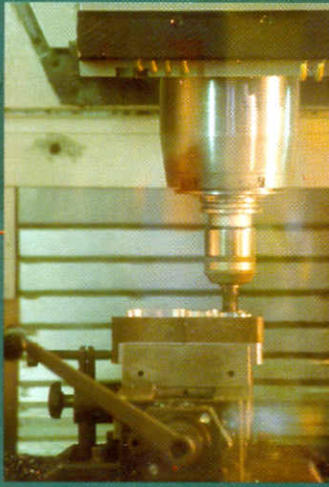
# ACHIEVEMENTS



# VALEDI



## Achievements



The interactive confabulations with core business visitors assisted exhibitors in firming up contracts, and resulted in considerable sell-out of the 1,000 machines displayed at the exhibition. Intense negotiations between exhibitors and visitors culminated in confirmed business orders to the tune of Rs. 2,000 million, together with business generation of approximately Rs. 16,000 million.

Much of the business contracts signed and enquiries sought pertained to machining centres, a wide range of CNC machines including turning centres, grinding machines, milling machines, press brakes etc.

The most spectacular notch in IMTEX 2001 was forging of strategic alliances by five exhibitors – Arihant Industrial Corporation Limited, HOPE Technologies Limited, Push-up Tools Udyog Limited, Randhwa Engineering Works, and Thakoor Electromechanical Private Limited.

The other notable feat was the changed perception of visitors about IMTEX and Tooltech series, as being a **“truly business-oriented exhibition”**.

## Valediction

All that begins well, ends well, as the saying goes!

IMTEX 2001 and Tooltech 2001 had a splendid culmination on 22 January 2001, with a valediction by Defence Minister, Mr. George Fernandes. In his address, chief guest Mr. Fernandes called for greater involvement of the Indian industry in supplying machinery and equipment to the country's Armed Forces.

Reposing greater faith in the manufacturing capabilities of the Indian machine tool industry, Mr. Fernandes emphasised the need for a more close and enhanced interaction between the industry and Defence services. This would enable better understanding of one another's requirements and expectations, he added.

Mr. Fernandes, while visiting IMTEX 2001 and Tooltech 2001, praised the quality of exhibits as well as appreciated the improved competitiveness of the Indian machine tool industry. He called upon Indian manufacturers to tap export markets, and towards that, enter into a consortium approach.



# AWARD WINNERS





## Award Winners

### ● FIE Foundation Award

- ◆ Ace Manufacturing Systems Limited.
- ◆ Antech Micro Systems Private Limited.
- ◆ Electropneumatics & Hydraulics (India) Limited.
- ◆ Galaxy Machinery Private Limited.
- ◆ HMT Limited.
- ◆ Kalpana Tools & Appliances Private Limited.
- ◆ Parishudh Machines Private Limited.
- ◆ Synthesis.
- ◆ Uday Computer Aided Manufacturing (Private) Limited
- ◆ Widia (India) Limited.

### ● CMTI – PMT Trust Award

- ◆ Ace Manufacturing Systems Limited.
- ◆ Batliboi Limited.
- ◆ ETA Technology Private Limited.
- ◆ Electropneumatics & Hydraulics (India) Limited.
- ◆ Grind Master Machines Private Limited.
- ◆ HMT Limited.
- ◆ Jyoti Enterprise.
- ◆ Kalpana Tools & Appliances Private Limited.
- ◆ Plazma Cutting Equipment Private Limited.
- ◆ Widia (India) Limited.

### ● The Machinist Award

- ◆ Bharat Fritz Werner Limited.
- ◆ Fanuc India Limited.
- ◆ ISGEC.
- ◆ Jyoti Enterprise.

# IMTEX 2001 & TOOLTECH 2001

# A COMPARISON

Head	IMTEX 2001 Tooltech 2001	IMTEX 98 Tooltech 98	IMTEX 95	IMTEX 92
<b>Participation</b>				
Gross Exhibition Area (in square metres)	40,000	55,000	45,000	33,000
Net Exhibition Area (in square metres)	22,517	30,891	22,940	17,230
Hall Used	16	19	10	8
Total Exhibitors	865	1,195	819	611
Indian	510	653	537	471
Overseas	355	542	282	140
Countries Represented	24	26	21	16
<b>Visitors &amp; Business</b>				
Business Visitors	70,000 (Core)	Over 120,000	120,000	100,000
Direct Orders (in Rs. million)	2,000	1,450	1,000	220
Business Enquiries (in Rs. million)	16,000	25,000	18,000	5,000
<b>Machines</b>				
Complete Machines on Display (in nos.)	1,000	3,500	2,500	900
Value of Machines on Display (in Rs. million)	1,800	2,200	1,122	971
Power used for Display (in megawatt)	8.0	13.0	7.5	4.0

# IMTEX 2001

11th Indian Machine Tool Exhibition  
15 - 22 January 2001 New Delhi HT FEATURE

## Congregation of conglomerates

... of indoor space, IMTEX has kept up to its image of being one among the world's largest of machine tool exhibitions.

Over 800 Indian and overseas exhibitors from 24 countries, featuring contemporary state-of-the-art range of application bearing, manufacturing tools, as well as low-cost automation, are going to be the back of the 11th Indian Machine Tool Exhibition - IMTEX 2001.

Scheduled from 15th to 22nd January 2001 in New Delhi, IMTEX 2001 is poised, yet again, to be the largest exhibition of metal-working manufacturing equipment in South and South-east Asia. Spread out in 16 exclusive halls at Pragati Maidan complex, encompassing over 40,000 square

metres of indoor space, IMTEX 2001 - the fourth national exhibition of cutting and tooling systems. An exhibit would feature emerging special changes in cutting technology equipment as well as special and attachments to tools.

IMTEX 2001 and Tooltech 2001 feature from 23 overseas exhibitors. These include Austria, Canada, Czech Republic, France, Germany, Great Britain, Italy, Japan, Korea, Russia, Sweden, Taiwan, Thailand, USA, United Kingdom, and United States.

And there would be the presence of five-group participants from prominent machine tooling countries - Germany, Spain, Taiwan, and Kingdom. From the global arena, IMTEX 2001 and Tooltech 2001 exhibition from renowned tool conglomerates - Yamazaki Mazak Company, DMG/Gleason, Tool Company, Schmalz, Oerlikon, Riedel, Tools, AB, Herta, Herta, Herta, etc. The world's top 100 tooling companies are participating in this exhibition.

IMTEX 2001 is the largest exhibition of metal-working manufacturing equipment in South and South-east Asia. Spread out in 16 exclusive halls at Pragati Maidan complex, encompassing over 40,000 square metres of indoor space, IMTEX 2001 - the fourth national exhibition of cutting and tooling systems. An exhibit would feature emerging special changes in cutting technology equipment as well as special and attachments to tools.

IMTEX 2001 and Tooltech 2001 feature from 23 overseas exhibitors. These include Austria, Canada, Czech Republic, France, Germany, Great Britain, Italy, Japan, Korea, Russia, Sweden, Taiwan, Thailand, USA, United Kingdom, and United States.

And there would be the presence of five-group participants from prominent machine tooling countries - Germany, Spain, Taiwan, and Kingdom. From the global arena, IMTEX 2001 and Tooltech 2001 exhibition from renowned tool conglomerates - Yamazaki Mazak Company, DMG/Gleason, Tool Company, Schmalz, Oerlikon, Riedel, Tools, AB, Herta, Herta, Herta, etc. The world's top 100 tooling companies are participating in this exhibition.

IMTEX 2001 is the largest exhibition of metal-working manufacturing equipment in South and South-east Asia. Spread out in 16 exclusive halls at Pragati Maidan complex, encompassing over 40,000 square metres of indoor space, IMTEX 2001 - the fourth national exhibition of cutting and tooling systems. An exhibit would feature emerging special changes in cutting technology equipment as well as special and attachments to tools.

IMTEX 2001 and Tooltech 2001 feature from 23 overseas exhibitors. These include Austria, Canada, Czech Republic, France, Germany, Great Britain, Italy, Japan, Korea, Russia, Sweden, Taiwan, Thailand, USA, United Kingdom, and United States.

And there would be the presence of five-group participants from prominent machine tooling countries - Germany, Spain, Taiwan, and Kingdom. From the global arena, IMTEX 2001 and Tooltech 2001 exhibition from renowned tool conglomerates - Yamazaki Mazak Company, DMG/Gleason, Tool Company, Schmalz, Oerlikon, Riedel, Tools, AB, Herta, Herta, Herta, etc. The world's top 100 tooling companies are participating in this exhibition.

IMTEX 2001 is the largest exhibition of metal-working manufacturing equipment in South and South-east Asia. Spread out in 16 exclusive halls at Pragati Maidan complex, encompassing over 40,000 square metres of indoor space, IMTEX 2001 - the fourth national exhibition of cutting and tooling systems. An exhibit would feature emerging special changes in cutting technology equipment as well as special and attachments to tools.

IMTEX 2001 and Tooltech 2001 feature from 23 overseas exhibitors. These include Austria, Canada, Czech Republic, France, Germany, Great Britain, Italy, Japan, Korea, Russia, Sweden, Taiwan, Thailand, USA, United Kingdom, and United States.

And there would be the presence of five-group participants from prominent machine tooling countries - Germany, Spain, Taiwan, and Kingdom. From the global arena, IMTEX 2001 and Tooltech 2001 exhibition from renowned tool conglomerates - Yamazaki Mazak Company, DMG/Gleason, Tool Company, Schmalz, Oerlikon, Riedel, Tools, AB, Herta, Herta, Herta, etc. The world's top 100 tooling companies are participating in this exhibition.

IMTEX 2001 is the largest exhibition of metal-working manufacturing equipment in South and South-east Asia. Spread out in 16 exclusive halls at Pragati Maidan complex, encompassing over 40,000 square metres of indoor space, IMTEX 2001 - the fourth national exhibition of cutting and tooling systems. An exhibit would feature emerging special changes in cutting technology equipment as well as special and attachments to tools.

IMTEX 2001 and Tooltech 2001 feature from 23 overseas exhibitors. These include Austria, Canada, Czech Republic, France, Germany, Great Britain, Italy, Japan, Korea, Russia, Sweden, Taiwan, Thailand, USA, United Kingdom, and United States.

And there would be the presence of five-group participants from prominent machine tooling countries - Germany, Spain, Taiwan, and Kingdom. From the global arena, IMTEX 2001 and Tooltech 2001 exhibition from renowned tool conglomerates - Yamazaki Mazak Company, DMG/Gleason, Tool Company, Schmalz, Oerlikon, Riedel, Tools, AB, Herta, Herta, Herta, etc. The world's top 100 tooling companies are participating in this exhibition.

IMTEX 2001 is the largest exhibition of metal-working manufacturing equipment in South and South-east Asia. Spread out in 16 exclusive halls at Pragati Maidan complex, encompassing over 40,000 square metres of indoor space, IMTEX 2001 - the fourth national exhibition of cutting and tooling systems. An exhibit would feature emerging special changes in cutting technology equipment as well as special and attachments to tools.

IMTEX 2001 and Tooltech 2001 feature from 23 overseas exhibitors. These include Austria, Canada, Czech Republic, France, Germany, Great Britain, Italy, Japan, Korea, Russia, Sweden, Taiwan, Thailand, USA, United Kingdom, and United States.

And there would be the presence of five-group participants from prominent machine tooling countries - Germany, Spain, Taiwan, and Kingdom. From the global arena, IMTEX 2001 and Tooltech 2001 exhibition from renowned tool conglomerates - Yamazaki Mazak Company, DMG/Gleason, Tool Company, Schmalz, Oerlikon, Riedel, Tools, AB, Herta, Herta, Herta, etc. The world's top 100 tooling companies are participating in this exhibition.

IMTEX 2001 is the largest exhibition of metal-working manufacturing equipment in South and South-east Asia. Spread out in 16 exclusive halls at Pragati Maidan complex, encompassing over 40,000 square metres of indoor space, IMTEX 2001 - the fourth national exhibition of cutting and tooling systems. An exhibit would feature emerging special changes in cutting technology equipment as well as special and attachments to tools.

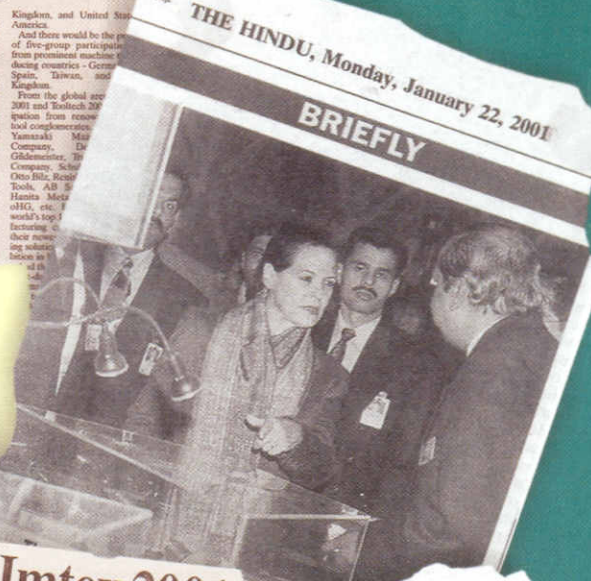
IMTEX 2001 and Tooltech 2001 feature from 23 overseas exhibitors. These include Austria, Canada, Czech Republic, France, Germany, Great Britain, Italy, Japan, Korea, Russia, Sweden, Taiwan, Thailand, USA, United Kingdom, and United States.

And there would be the presence of five-group participants from prominent machine tooling countries - Germany, Spain, Taiwan, and Kingdom. From the global arena, IMTEX 2001 and Tooltech 2001 exhibition from renowned tool conglomerates - Yamazaki Mazak Company, DMG/Gleason, Tool Company, Schmalz, Oerlikon, Riedel, Tools, AB, Herta, Herta, Herta, etc. The world's top 100 tooling companies are participating in this exhibition.

IMTEX 2001 is the largest exhibition of metal-working manufacturing equipment in South and South-east Asia. Spread out in 16 exclusive halls at Pragati Maidan complex, encompassing over 40,000 square metres of indoor space, IMTEX 2001 - the fourth national exhibition of cutting and tooling systems. An exhibit would feature emerging special changes in cutting technology equipment as well as special and attachments to tools.

THE HINDU, Monday, January 22, 2001

### BRIEFLY



THE HINDU, Tuesday, January 16, 2001

### BRIEFLY



## Host of new launches at Imtex 2001

Shikha Chadha  
New Delhi, Jan 21

**S**WEDISH company Seco Tools AB is investing Rs 40 crore in its Indian subsidiary Drilco Seco Ltd to modernise and expand its existing plant at Koregaon near Pune.

"With this investment the company will become one of the largest tool cutting facilities in Asia," Drilco vice-president, marketing, Thierry Cross said.

The company has introduced three new products at Imtex 2001 exhibition which began on January 15 at Pragati Maidan, New Delhi.

The products include a machining navigator providing complete information on tools. Crown Loc to facilitate drilling and a super turbo to increase the speed of metal cutting machines.

The expo, Indian com-

pany Gerini and a German company Harms Wende for making welding guns and accessories. Mecablonic has also been nominated as the sole Indian distributor for Tucker of Germany for Stud welding equipment, Mechanical marketing manager Matthew Nedunkunnel said.

"We are the first to receive technical aid from Harms Wende and subsequent financial help for manufacturing of this new product. Otherwise, it would not have been possible."

HMT also used to display its Autom-

ductivity by 30-40 per cent and reduce cost by 15-20 per cent, a company official said.

Other major launches includes CNC verticle machining centre by Bharat Werner Engineering and Institute.

segments of the machine tool industry. "With the import of machine tools, the industry has been able to meet the demand of the Indian market," he said.

The IMTEX 2001 exhibition will be the largest in the history of the Indian Machine Tool Association (IMTA). It is supported by the Government of India and the Ministry of Commerce and Industry.

Mr. Abdul Kalam, President of India, will inaugurate the exhibition on January 15. He will also make a special address to the participants.

## Machine tools industry urged to adopt consortium approach

Our Bureau  
NEW DELHI, Jan 16

The machine tool industry is urged to adopt a consortium approach to improve its competitiveness and reduce costs, a government official said.

The official, who spoke at a meeting of the Indian Machine Tool Association (IMTA) in New Delhi, said that the industry has been unable to meet the demand of the Indian market due to its fragmented nature.

He said that the industry should adopt a consortium approach to pool resources and improve its manufacturing capabilities. This would help in reducing costs and improving the quality of machine tools.

The official also mentioned that the government is providing financial support to the industry to help it in adopting this approach. He said that the government is also providing technical assistance to the industry to help it in improving its manufacturing capabilities.



## Machine tool units urged to set export target at 25% of output

HT Correspondent  
New Delhi, January 16

The Minister of State for Commerce and Industry today urged the machine tool industry to set an export target of 25 per cent of its output.

He said that the industry should take the initiative to export its products rather than depending on the government for subsidies.

The minister said that the government is providing financial support to the industry to help it in improving its manufacturing capabilities. He said that the government is also providing technical assistance to the industry to help it in improving its manufacturing capabilities.

costs on a continuing basis," the minister told the representatives of machine tools industry.

Abdullah also urged the industry to strengthen dialogue with their customer groups.

He said this should be done with consistency and in a proactive manner.

The minister said the dismantling of international trade barriers and the integration of world markets will be the most challenging issue before the industry.

"For Indian industry, globalization is also the time of challenge and opportunity. Challenges because the customer is more knowledgeable, more demanding and is flooded with offers from multi-sources. Opportunity because in the wired up world, it is easier to reach customers and inform them of your products and services," Abdullah stated.

## Machine tool makers want total tax halved

Shalini Singh  
NEW DELHI 5 JANUARY

**I**T'S THAT contagious time of the year again. Budget phobia is catching across industry segments. This time, the Indian Machine Tool Manufacturers Association (IMTMA) says it fears that an already high excise tax of 16 per cent may be further raised this year.

Speaking to the ET, president, IMTMA, Mr Bir Singh, said that the government should plan towards bringing the incidence of total tax to half of the existing rate of 40 per cent if it wants the industry to remain competitive with its neighbours like China. "India's current level of Rs 600 crore in tax in the manufacturing sector is a burden," he said.

Mr Singh said that the government should reduce the excise tax on machine tools to 8 per cent and the total tax to 40 per cent. He said that the government should also provide financial support to the industry to help it in improving its manufacturing capabilities.

## मशीनी कलपुर्जों का निर्यात २५ प्रतिशत तक हो: अब्दुल्ला

नई दिल्ली, १६ जनवरी (वार्ता)। वाणिज्य व उद्योग राज्य मंत्री उमर अब्दुल्ला ने मशीनी कलपुर्जों के निर्यातों से अपने कुल उत्पादन का २५ प्रतिशत तक निर्यात करने का आह्वान करते हुए चार सूत्रीय कार्य योजना का सुझाव दिया है।

अब्दुल्ला आज यहाँ प्रगति मैदान में १५ से २२ जनवरी तक चलने वाली मशीनी औजारों की प्रदर्शनी 'इंटरनेशनल टूल एक्जीबीशन (इम्टेक्स २००१)' का उद्घाटन कर रहे थे। उन्होंने कहा कि इस समय मशीनी औजारों के कुल उत्पादन का पांच प्रतिशत तक निर्यात हो रहा है। उन्होंने निर्माताओं से कहा कि वे अपने कर्मचारियों, इंजीनियरों और निरीक्षकों के प्रशिक्षण और पुनर्प्रशिक्षण पर लगातार ध्यान रखें ताकि उत्पादन प्रक्रिया में उनका प्रभावी योगदान सुनिश्चित किया जा सके।

अब्दुल्ला ने निर्माताओं से उत्पादन प्रक्रिया को आधुनिक और कम लागत वाली बनाने पर भी जोर दिया। उन्होंने कहा कि उत्पादन की विभिन्न प्रक्रियाओं को एक ही स्थान पर करने के बजाए केवल अपने अंतिम उत्पादन पर ही पूर्ण ध्यान दिया जाना चाहिए और बीच के उत्पादों को अन्य निर्माताओं से हासिल किया जाना चाहिए।

उन्होंने ग्राहकों से संबंधों को और मजबूत बनाने तथा कुल उत्पादन में से २५ प्रतिशत को निर्यात करने पर जोर दिया है।



IMPRESSIONS

# IMTEX 2001



**Indian Machine Tool Manufacturers Association**

17 Nangal Raya Commercial Complex, Nangal Raya, New Delhi - 110 046 (India)

Tel : +91-11-5592814, 5599680, 5617613, 5617804. Fax : +91-11-5599882.

Email : [imtma@del2.vsnl.net.in](mailto:imtma@del2.vsnl.net.in) & [imtmaq@nda.vsnl.net.in](mailto:imtmaq@nda.vsnl.net.in) Web site : <http://www.imtex.org>